

**VGFOA**

**Virginia Government  
Finance Officers' Association**

## Policies and Procedures

Adopted by  
VGFOA Executive Board  
on October 19, 2011

# Table of Contents

The VGFOA Executive Board Policies and Procedures are designed to provide a further link between the by-laws, mission and other practices of the VGFOA in achieving a fiscally prudent and effective operation.

## Section I – Implementation of the By Laws

1. Name and Mission
2. Membership
3. Executive Board
4. Election of Executive Board
5. Annual and Special Meetings
6. Amendment of By-Laws
7. Rules of Conduct of Meetings

## Section II – Officers of the Executive Board

8. President
9. President-Elect
10. Treasurer
11. Past President

## Section III – Executive Secretary

## Section IV – Educational Services Provider

## Section V – Committees

12. Standing Committees – Overall Structure
13. Associate Member Relations
14. Membership and Awards
15. Communication and Technology
16. Conferences
17. Education
18. Legislative
19. Regional Organizations
20. Standard Setting
21. Special Committees
22. Collaborating Organizations

## Section VI – Financial Policies and Procedures

23. Financial Policies and Procedures
24. Expenditure Policies

**Superseded**

**Section I – Implementation of By-Laws**

## Chapter 1 – Name and Mission

### **By-Laws Article I - Name**

The VGFOA filing status and all filings with the Internal Revenue Service (IRS) shall be maintained for membership to view and shall be retained in the permanent records of VGFOA, held by the Executive Secretary.

### **By-Laws Article II – Mission**

1. The Mission Statement shall be materially compliant with the IRS purpose statement on file and shall remain in effect with current operation of VGFOA.
2. An annual report will be prepared by the President and provided to the membership which will give the membership a report of activities of the VGFOA including progress on items identified in the Strategic Plan.
3. Because the Mission Statement is stated in its entirety in the By-laws, these policies shall define the “tag-line” for the VGFOA as “Developing Governmental and Financial Leaders.”
4. The tag-line shall appear on all letterhead and communications of the VGFOA wherever practical.
5. Any logo of the VGFOA shall also be approved by the Executive Board.
6. The Mission Statement shall be clearly visible for members to see at conferences, on the Website and in other practical instances of communications.

Superseded

## Chapter 2 – By-Laws Article III – Membership

The Executive Board shall approve annually, in conjunction with the budget, all fee rates, and due dates for membership fees.

The membership year runs from January 1<sup>st</sup> to December 31<sup>st</sup>. Invoices for membership dues shall be e-mailed by November 30 of each year and shall be due by January 31. A second “reminder” notice shall be emailed by January 5 to members with outstanding dues.

Members who have not paid their dues by January 31 shall be assessed a \$10 late fee on February 1. New members joining after February 1 shall not be assessed a late fee.

Membership shall be temporarily suspended upon non-payment by January 31<sup>st</sup>. Membership privileges shall not be reinstated until the dues and late fee are received.

Once membership dues have been paid for the year, membership shall be granted to both the employee enrolled as a member and the entity that sponsored such employee through December 31<sup>st</sup>. Membership status will be provided to the employee if they transition to another employer during the year. The original employer will also be granted membership for the individual assuming the vacated position.

Members will pay a lower fee than non-members to attend VGFOA conferences and training classes.

Superseded

Chapter 3 - Article IV – Executive Board

See Section II on Officers of the Executive Board

**Superseded**

## Chapter 4 – By-Laws Article V – Election of Executive Board

The By-laws enable the Executive Board to prescribe the manner in which the elections are held.

The Nominating Committee shall be appointed by the President at least 90 days prior to the annual business meeting. This will enable the committee to meet and present a draft slate of candidates to the Executive Board at least 30 days before the annual meeting. The draft slate may be presented to the Executive Board electronically. If it so chooses, the Executive Board may vote to approve the slate at that time, or it may provide feedback to the Nominating Committee and withhold formal action on the slate until its fall board meeting.

The Nominating Committee will be chaired by the immediate Past-President and be comprised of at least three but no more than five past-presidents. The names of the nominating committee members should be made available to the membership as a whole and the nominating committee process should also be communicated to the membership via newsletter or other form of communication.

The Nominating Committee will solicit potential candidates and weigh the following factors in declining order:

- Service of candidate to the VGFOA, including serving as a VGFOA Committee chair or VGFOA committee member.
- Commitment of candidate to adequately devote time and resources to the VGFOA.
- Achieve diverse and representative Executive Board covering broad areas of geographic, governmental structures and fiscal expertise roles.
- The Association's need for new ideas and perspectives that can be attained by first time Board members.

For the offices of President, President-elect and Treasurer, the Nominating Committee should also consider leadership attributes in serving the organization over the long-term, managing contractual relationships and other duties assigned to such board members.

The nominating committee may require submission of a form for all nominees, and it may establish deadlines for this process as it feels are necessary.

After an interval of three years, Past Presidents may be eligible for one additional three-year term. However, Past Presidents will not be eligible for nomination to any officer positions.

If applicable, a final nominating slate will be presented to the Executive Board at the Board meeting prior to annual election. A simple majority of the Executive Board is required to accept the slate for presentation to the full membership.

If the Executive Board proposes changes to the slate, a two-thirds majority of the Executive Board will be required to accept the revised slate for presentation to the full membership.

The Nominating Committee will present the slate to the membership at the annual business meeting with a voice vote held to record the vote. If there are no objections, then such slate will be considered approved unanimously.

If the vote is not unanimous, form ballots will be made available for the membership to vote, and the results will be tallied and announced within 24 hours of receiving the ballot.

**Superseded**



## Chapter 5 – By-Laws Article VI - Annual and Special Meetings

The annual business meeting shall be at the Fall Conference.

The requirement of providing at least 30 days prior to the annual meeting shall be met via advertising of the fall conference.

Special meetings shall meet all notice requirements (at least 10 days prior to the meeting).

The Executive Board will enter into closed session for those discussion items that meet criteria for organizational closed session discussions.

The Executive Board may correspond with one-another via e-mail and/or conference call with results of the Board's opinion or vote documented in subsequent minutes of meeting.

Regularly scheduled Executive Board meetings will occur at least four times per year with the following schedule as a guideline (actual meeting schedule determined at the last Executive Board meeting of the calendar year at times and places most convenient to Executive Board members):

- February or March – at a mutually agreed-upon site and time
- May or June – just prior to the spring conference, traditionally held in Virginia Beach
- Summer – optional retreat at President's discretion and subject to funding availability
- October – just prior to the fall conference. In addition, at the President's discretion, a brief meeting of the new Board may be held at the conclusion of this conference
- November or December – at mutually agreed-upon site and time

## Chapter 6 – By-Laws Article VII – Amendment of By-Laws

The By-laws Committee shall be comprised of the immediate Past-President and two active Board members appointed by the President.

The President shall establish the committee by January 1 of each year. The immediate Past President shall chair the committee with the goal of having the By-Laws reviewed, and if any edits are proposed by the committee, to have such edits presented to the Executive Board no later than the spring conference meeting. Proposed edits to the By-Laws shall have two-thirds majority support of the Executive Board to be moved to the full membership for consideration.

Prior to taking proposed By-Law amendments to the membership, the Executive Board should seek review by its attorney of such proposed changes.

Proposed by-law amendments shall be made available to the full membership at least 30 days prior to their consideration at the annual business meeting. Majority vote of the attendees at the annual meeting shall constitute approval of By-Law amendments.

Superseded

## Chapter 7 - Article VIII – Rules of Conduct of Meetings

The Past-President shall serve in the role as understanding the Robert's Rules of Order in order to best conduct the meetings should such consultation be needed.

If it appears that a unanimous vote is not reached via a voice vote, then a roll call shall be done for Executive Board meetings and a ballot format for annual business meetings for the membership.

### Attendance at Meetings and Provision of Appropriate Resources

In order for the business of the VGFOA to be conducted properly, attendance at meetings and the provision of appropriate resources is expected from each and every Executive Board member.

Members who fail to attend 50% of scheduled VGFOA Board meetings during their term and/or who fail to perform their duties (e.g., commitments to assigned duties, committee oversight, etc.) may be removed from the Executive Board, upon vote by the Executive Board, with the resulting vacancy filled in accordance with the By-laws.

Superseded

**Section II – Officers of the Executive Board**

**Superseded**

## Chapter 8 – President

**Role of the President** – to oversee the Executive Board in meeting goals and other assigned duties through contract oversight of Executive Secretary, formulation of agenda items, conducting board meetings in a proper manner and oversight of other contracted services including: risk management (insurance), legal counsel, audit, administrative services, and education services. The President shall approve all committee assignments. The President shall serve as the chair of the Audit Committee. The President shall also serve as the GFOA State representative and shall coordinate presentation of GFOA Certificates of Achievement to Virginia localities.

### **Duties**

#### Retreat

As part of any strong organization, the VGFOA should hold a formal Board retreat at least every five years to best position itself over the long-term. During the Retreat, the Board should review and update the Strategic Plan and the established Code of Ethics.

#### Risk Management - Insurance

All insurance coverage of the VGFOA and contracted vendors shall require a certificate of insurance to be filed in the VGFOA permanent records.

Insurance – the VGFOA shall always maintain adequate coverage for directors/officers liability, general liability and surety bond coverage in a contractual relationship that is reviewed annually with the vendor to ensure that proper insurance coverage is in force.

General liability coverage - coverage shall be at least \$1 million per occurrence and \$2 million in the aggregate per year.

Directors and Officers - coverage shall be at least \$1 million per occurrence and \$2 million in the aggregate per year.

Surety Bond – coverage shall be at least equal to 50% of previous year-end's cash balance.

Professional liability insurance (e.g., Continuing Professional Education (CPE) risk, misinterpreted guidance provided, etc.) shall be mitigated through oversight by the Executive Board.

#### Risk Management - Business Contingency/Continuity Plan

A business contingency/continuity plan shall be formulated and maintained by the organization that shall address loss of permanent records, contracted service discontinuance, website shutdown and other events that would cause the organization risk in membership, educational training and fiscal loss.

#### Other Contractual Relationships

Legal – the VGFOA shall maintain access to legal counsel services that may be accessed in a timely manner for those issues that may require counsel and if under a contractual agreement, such agreements would be reviewed annually.

#### Audit Committee

An Audit Committee shall be comprised of the President, President-elect and Past-President with the President serving as chair. The Audit Committee shall make its preliminary report to the Executive Board at the Spring Board meeting for the preceding fiscal year. The final report shall be approved for distribution to the full membership at the Annual Business Meeting.

#### GFOA Liaison

Organize Board members to present GFOA CAFR and Budget awards to Virginia jurisdictions that request this. Attend the State representatives meeting at the GFOA Annual Conference. Organize the Past President and Board member dinner at the GFOA Annual Conference.

Superseded

## Chapter 9 – President-Elect

**Role of the President-Elect** – to serve in the President’s role in the President’s absence, committee oversight and other leadership roles and special committees for assigned tasks from the President.

### **Duties**

Prepare for the assumption of the President role in the subsequent year.

Coordinate and oversee all standing committees.

Act on behalf of the President in the President’s absence or upon concurrence by the President.

Undertake special tasks that further the mission of the VGFOA as assigned by or agreed upon with the President.

Organize the breakfast for Virginia attendees at the GFOA Annual Conference.

Superseded

## Chapter 10 – Treasurer

**Role of the Treasurer** – to provide oversight over the proposed budget formulation for the Executive Board, present Board financial reports, monitor compliance with financial policies and ensure that actual revenues and expenditures are being recorded and supported in a proper manner. See also Section VI Financial Policies and Procedures.

### Duties

#### Audit

VGFOA shall contract with an independent certified public accountant to perform an annual audit of all funds under the control of the VGFOA.

The Treasurer and Executive Secretary shall work together to select the audit firm through a competitive process. Written quotes or a formal request for proposal process may be used.

The audit contract should be for three years with an option to renew for up to two additional one year periods.

For any opinion other than an unqualified opinion or any management letter comments, a corrective action plan shall be formulated by the Treasurer and Executive Secretary adopted by the Executive Board within three months of receipt of the report from the auditors.

The Treasurer and Executive Secretary shall coordinate all audit-related services and shall ensure that all records are complete and control/compliance inquiries are addressed.

Year-end unrestricted net assets shall be greater than 15% of actual revenues with any balance less than such percentage to be addressed by Treasurer and Executive Secretary in a corrective action plan to achieve such threshold during next fiscal year.

The audit shall also ensure compliance with required IRS reporting (e.g., Form 990, Form 1099) within prescribed deadlines.

The audit, to the extent practical, shall also determine compliance to by-laws and polices established.



## Chapter 11 - Past-President

**Role of the Past-President** – to chair by-laws committee, chair nominating committee, and ensure rules of meeting (as defined per by-laws) are followed. The immediate Past President may undertake other leadership roles and special committees as requested by the President.

### **Past-President – Duties**

Ensures rules of meeting are followed  
Serves as Chair of the Nominating committee  
Serves as Chair of the Organizational Review Committee  
Conducts other duties as assigned by President

Superseded

**Superseded**

**Section III – Executive Secretary**

## Duties of the Executive Secretary

The Board will contract for executive secretary services using a calendar year contract subject to renewable one-year terms for a period of up to five years. Every five years, the Executive Board will determine how best to solicit and procure executive secretary services. The Executive Secretary contract will meet legal contractual terms with legal counsel review done, as applicable.

As a regular part of the last meeting of the calendar year, the Executive Board will conduct a formal performance review of the Executive Secretary. This may include a closed session discussion to evaluate performance. The Board shall evaluate the performance under the existing contract, determine whether a renewal is desirable, and agree upon contract renewal terms for the succeeding calendar year. The President or his or her designee shall negotiate such renewal with the Executive Secretary.

If there will be a transition of services to a new executive secretary, then contract terms should ensure that an extension of existing executive secretary services will negate any lapse in service during the transition. This shall also apply to any circumstance that defers renewal of the existing contract past January 1.

If there will be a transition of services to a new executive secretary, the Executive Board may contract for a "turnover audit" of all VGFOA accounts, funds, receipts, disbursements, and other financial activity since the date of the last annual audit to be completed as of and through the date of the transition.

The following represent the minimum responsibilities for such contractual services for which remuneration would be based:

- Update and maintain the Association's website.

- Retain VGFOA records to include CPE certificates, certificate course completions, financial records, audit & tax records, board meeting minutes, committee reports, and correspondence.

- Maintenance of Financial Records - process all receipts via credit card, checks and cash in connection with the organizations activities. Make payment of expenditures incurred, with the approval of the Committee Chair and Treasurer within budget appropriation in a timely manner with supporting documentation properly maintained.

- Prepare monthly financial statements to include monthly revenues and expenditures, monthly revenues and expenditures - budget to actual, balance sheet, and cash flow projections. Quarterly statements will be presented to the Executive Board.

- Coordinate the Annual Audit for delivery to the Board by May 1 of each year. In coordination with the Treasurer, prepare a written response to any management letter comments received.

- Perform day-to-day activities of the Association including responding to member and associate member inquiries.

- Perform administrative duties for all educational training as outlined in the contract

- Plan and coordinate conferences as outlined in the contract.

- Provide administrative support for regional organizations to include registrations, producing nametags, preparing and collecting certification forms, distributing electronic communication and marketing assistance.

Maintain minutes of all Executive Board and annual business meetings of the VGFOA with all actions properly and clearly recorded.

Maintain a book of accounts for the VGFOA and report to the Executive Board the status of the financial activity of the VGFOA.

Assist the Treasurer with the preparation of a proposed budget for the VGFOA for approval by the Executive Board by December 31<sup>st</sup> of each year.

Coordinate Executive Board meetings. Assemble meeting materials available at least one week prior to the Executive Board meeting. Coordinate as needed with Board members who will be responsible for bringing additional committee reports and other materials to the meeting which are not available at least one week in advance.

Maintain the Membership Directory.

In coordination with the Treasurer, invest idle funds of the VGFOA.

Coordinate the online publication and emailing of the newsletter, provide design, editorial, and production support.

Maintain teleconference capabilities for the VGFOA to conduct meetings.

Assist with maintenance of historical records that will be helpful to VGFOA in keeping a history of activities.

Other duties may be assigned by the Executive Board with the concurrence of the Executive Secretary.

The Executive Secretary shall have a Business Continuity Plan in place and share such plan with the VGFOA as a means of ensuring continual operation in the event of an emergency.

Superseded

**Superseded**

**Section IV – Educational Services Provider**

## Duties of the Educational Services Provider

The Board will contract for development and administration of educational courses using a calendar year contract subject to renewable one-year terms for a period of up to five years. Every five years, the Executive Board will determine how best to solicit and procure an Education Services provider. The Educational Services Provider contract will meet legal contractual terms with legal counsel review done, as applicable.

As a regular part of the last meeting of the calendar year, the Education Committee will provide performance assessment of Educational Services Provider for the past year to the Executive Board. This may include a closed session discussion to evaluate performance. The Board shall evaluate the performance under the existing contract, determine whether a renewal is desirable, and agree upon contract renewal terms for the succeeding calendar year. The President or his or her designee shall negotiate such renewal with the Educational Services Provider.

If there will be a transition of services to a new educational services provider, then contract terms should ensure that an extension of existing educational services will negate any lapse in service during the transition. This shall also apply to any circumstance that defers renewal of the existing contract past January 1.

The following represent the minimum responsibilities for such contractual services for which remuneration would be based:

- Perform development and administrative duties for all educational courses, including on-line courses, as outlined in the contract.
- Design courses for program with Education Committee input and approval.
- Develop course schedule consistent with Education Committee's rolling five-year plan where certificate program could be achieved within a five-year period.
- Provide lead instructor for each course.
- Establish course fees with the Education Committee's approval.
- Review accounting of receipts and disbursements of each course and approve settlement.
- Develop, administer, and grade course tests, providing results to participants and summary statistics to Education Committee.
- Maintain records of participants, providing web access for participants to review transcripts.
- Work with Education Committee to design appropriate certificate to be approved by the Board.

VGFOA responsibilities through the Education Committee include:

- Assistance in planning the program to include review and approval of dates, times, locations, and course fees.
- Assist in development of course material.
- Review and approve new course materials.
- Provide a list of instructors.
- Review the accounting of receipts and disbursements of each course and approve settlements.

The Educational Services Provider shall have a Business Continuity Plan in place and share such plan with the VGFOA as a means of ensuring continual operation in the event of an emergency.

**Superseded**

**Superseded**

**Section V - Committees**



## Chapter 12 - Standing Committees - Overall Structure

Committee members shall be appointed by the chair of the committee with the consent of the President. Annually, the President shall recognize the committee members formally to appoint or reappoint them to their committees and offer VGFOA's appreciation for their service. All Board members are asked to assist in securing committee members, and committee involvement is encouraged of the active membership.

Committee size shall be determined by the committee chair. Each shall generally be comprised of no less than three and no more than ten members. Associate members are encouraged to participate on VGFOA standing committees.

Committees shall meet in person or via teleconference or other acceptable automated fashion a minimum of once per year in a pre-scheduled meeting. Committees are encouraged to assemble briefly at the spring and fall conferences to allow committee members a chance to work with one another in person.

Committees shall formulate and maintain agreed-upon guidelines, responsibilities and duties that at a minimum prescribe manners in which the committee can meet and communicate (e.g., via conferences, e-mail, conference call) as well as attendance/participation goals for active membership in committee.

A goal of the committees is to encourage greater participation from the membership, and to rotate committee assignments as needed to preclude anyone from serving on one committee too long.

Committee slots may be occupied by a representative of a targeted governmental entity on an on-going basis, if agreed-upon by the committee chair and President.

## Chapter 13 - Associate Member Relations Committee

Purpose: To ensure associate members and prospective vendors for membership are provided with pathways to illustrate their goods/services, provide educational and technical resources and contribute appropriately for such access to the full membership.

The committee should include a representative from the associate membership.

Organizations wishing to advertise will be given access to sponsor programs, scholarships, training programs, newsletters and other materials as deemed appropriate by the Board member overseeing such materials with fees based upon established associate member fee schedule adopted by the Board.

Exhibitor space will be provided at conferences as facility space permits with agreed-upon fees provided for such use of space and access of exhibitors to conference events. Vendors will be provided first-come, first-serve selection of exhibitor space based upon their order of payment to the VGFOA for exhibiting.

Vendor relations will focus on the ability of VGFOA to promote services of vendors via Website and/or newsletter in a manner that is fair and equitable to all vendors who are associate members.

Superseded

## Chapter 14 - Awards and Membership Committee

Purpose - To recruit and retain full, lifetime and past-president membership through provision of member-benefit services, including alumni-benefit services. To provide oversight over structured awards program to provide recognition to both individual members and/or their organizations in becoming premier governmental financial leaders.

### Awards and Recognition Program

The Awards and Membership Committee provides recommendations of award recipients to the Executive Board for approval, subject to funding availability.

Presentations of awards will be based upon the time/place most convenient to the recipient with the goal of recognizing recipients at a conference. Where beneficial, information about programs is shared at conferences to further benefit the membership.

Awards and Membership Committee members and Executive Board members may not apply for any individual award or scholarship. The locality of a Committee or Executive Board member may apply, but the related member must abstain from such award discussion and vote.

The following represents such award and recognition programs:

- Innovations Award: to recognize governmental entities that developed innovative programs. The award consists of one complimentary conference registration for each winning submission.
- GFOA Advanced Government Finance Institute Scholarship: to provide a scholarship to assist with costs of attendance.
- Certificate Program Scholarship: to promote VGFOA Certificate by providing an incentive to members in pursuit of certificate.
- Pettigrew Scholarship: to recognize undergraduate or graduate students in pursuit of a governmental fiscal career, named in honor of Edward T. Pettigrew, VGFOA's first president.
- Joseph N. Black Lifetime Member Award – recognizes a member who has retired from active service in the governmental finance field and who has made an outstanding contribution to the field of public finance in the Commonwealth. The award was named in honor of Joseph N. Black, founding member of VGFOA.
  - As this is a prestigious award and recognizing the fact that Executive Boards do transition over time and may not be cognizant of the merits of someone who is now retired, the Awards and Membership Committee, through established guidelines, will maintain a list of potential candidates and their contributions that were noteworthy.
  - Annually, the Nominating Committee will be asked to assist with this effort.
  - All lifetime members will be recognized on a plaque that the VGFOA shall display at the annual conference and through recognition on the website.
- Certificates of appreciation, other awards, resolutions or forms of recognition may be provided to an individual, governmental entity or an organization. Such recognition may be initiated by a member of the Executive Board with consensus from a majority of the Board.

- When developing new scholarships and awards, the Executive Board shall try to establish them in the name of a member or past-member who has made significant contributions to the organization and/or to the establishment of such applicable scholarship/award.

#### VGFOA Historian

To maintain the continued documentation of VGFOA's history, the Awards and Membership Committee will coordinate with the Executive Secretary to keep records helpful in maintenance of VGFOA's history. Historian duties may also entail use of the VGFOA digital camera to document conference activities, to be archived on the web.

Superseded

## Chapter 15 - Communications and Technology Committee

Purpose: to provide oversight for content of communications (including e-mail distributions) and the technical manner in which such content and other information can be maintained on the Website.

Communications - to provide oversight over the solicitation and production of virtually all content delivered to the membership via newsletter, Website and/or e-mail distribution outlets.

Technology – to manage the Website and related technologies (e.g., e-mail distribution) in order for content providers to best communicate to the membership and other interested parties at-large; including monitoring of other applicable Websites for further enhancements to the VGFOA Website.

### E-mail

E-mail distributions to entire mail list will be coordinated through the Communications and Technology Committee chair. Communications are permitted that meet educational and information standards for VGFOA members at-large.

### Website

The Website will contain the membership list of all members with e-mail addresses also provided.

Job postings on the Website for governmental finance positions should be posted for a period through application deadline and/or three-months, whichever is shorter

All award winners shall be posted to the Website including a standing page section for lifetime member awards.

### Newsletter

A newsletter shall be published on a periodic basis and distributed to all members of the organization via e-mail and/or website posting. Advertising considerations may be accepted for the newsletter only upon consent of the Executive Board.

### Prototype Policies and Documents

The VGFOA will advocate for prototype financial policies, requests for proposals and other related information to be disseminated in an organized manner via the VGFOA webpage and/or other communication means.

## Chapter 16 – Conferences Committee

Purpose: To provide oversight for Spring and Fall Conference, including securing location and formulating agenda.

All conferences shall be held at a location as approved by the Executive Board and recommended by the Conference Committee. The Spring conference is traditionally held at Virginia Beach in May or June. The Fall conference is traditionally held in October at a location agreed-upon by the Executive Board.

Facility arrangements and other conference/training-related items shall be coordinated between the Board member/Committee member assigned oversight and the Executive Secretary.

Contracts will be negotiated between the conference facility and VGFOA with the following considerations:

- A reasonably projected attendance should be used to provide a guarantee of funds to be paid to the facility
- Standardized contractual agreements shall be reviewed by legal counsel and, upon consent, approved by the Executive Board within desired parameters
- The final contract should be reviewed by the VGFOA attorney, and the Treasurer and signed by the President
- In order to assure facility accommodations at desired place and time, such contractual arrangements for facilities shall be made at least 12 months in advance
- Multi-year agreements are encouraged where beneficial

Conference fees shall be formulated and approved by the Executive Board to achieve desired margins, after consideration of estimated attendance, facility fees, other expenses, and sponsors and exhibitors. The conference committee shall work to maintain the desired profit margin, as adopted in the budget.

Sample conference parameters shall include:

- Proper times for speakers, concurrent sessions and adhering to such times.
- Continuing Professional Education (CPE) hours.

CPE hours shall be based upon established standards of the Virginia Board of Accountancy.

For those CPE hours required in specific areas such as ethics, the conference planning shall ensure that all CPE goals can be met through VGFOA conferences and/or other related-training.

Regular invitees to VGFOA Conferences shall include representatives of the rating agencies, Fitch, Moody's and Standard and Poor's, as well as representatives of the Virginia Municipal League (VML), Virginia Association of Counties (VaCO), the Auditor of Public Accounts (APA), Government Finance Officers Association (GFOA), and Governmental Accounting Standards Board (GASB).

## Chapter 17 - Education – Certification Committee

Purpose: to formulate a structured educational training schedule that includes at a minimum the VGFOA certificate program, and other targeted training classes.

Elements of the Conference Committee shall also pertain, as applicable, to this committee and therefore are not repeated in this section.

### VGFOA Certificate Program

- The VGFOA Certificate Program is comprised of courses and electives as approved by the Executive Board. These courses may be offered by the VGFOA in a classroom setting or online via the internet.
- All records of individuals in pursuit of certificate program will be maintained by the Educational Services Provider.
- Through an agreement with the Educational Services Provider, the VGFOA shall net an agreed-upon return for each student attending or participating in such classes. The Education Committee chair will approve individual course settlements with the Educational Services provider and monitor class participation to report to Board.
- A rolling five-year plan shall be maintained by the committee to illustrate the manner in which the certificate program could be achieved within a five-year period.
- Other training classes that are not part of the Certificate Program will be structured and formulated to best meet membership training needs, as necessary, which may also include opportunities for such training to occur via the internet
- The Education Committee will work with the Educational Services Provider to participate in the conferences as appropriate to enhance the certification program.

## Chapter 18 – Legislative Committee

Purpose: to remain apprised of State and Federal legislation impacts, particularly items with significant fiscal impact and/or any other impacts that may be imposed upon governmental entities. To formulate education and communication strategies to keep the membership informed.

Periodic state legislative updates shall be provided to members in a timely manner covering topics such as the Governor's budget proposals and General Assembly actions during the session. A report on the final adopted budget bill should be made available to the membership.

Periodic federal legislative updates shall be provided to members in as necessary to keep members up-to-date on federal legislative activity that impact local finances.

For both state and federal updates, references to other sources (i.e. – VML or VACO updates) may be substituted if they meet members' objectives for timeliness, propriety and completeness of information.

Superseded



## Chapter 19 - Regional Organizations Committee

Purpose: to be the primary liaison between the Board and the four regional organizations (Northern Virginia, Central Virginia, Hampton Roads and Southwest Virginia) established by the VGFOA Board.

### Purpose and Structure

Regional organizations are an integral part of expanding and enhancing the mission of the VGFOA. The purpose of the regional organizations is to provide networking and training programs to members and prospective members at the regional level. The primary focus of the regional organizations is to provide educational outreach.

The VGFOA has established the following Regional Organizations (RO): Northern Virginia, Central, Hampton Roads, and Southwest Regional Organizations shall be organized as a committee of the VGFOA Board of Directors (Board), and will be overseen by the Regional Organization Committee Chair (CC). The activities of each RO shall follow the By-laws and Policies prescribed by the Board.

Each regional organization, as outlined above will have a Coordinator. The Regional Organization Coordinator (RC) shall be determined by the Executive Board each year at the Fall Board meeting for the following calendar year. The CC shall be responsible for the overall management of RO activities. The RC will form and chair a steering committee which should have a diverse representation of the towns, counties and cities within the region.

### Program Activities

The RC shall submit to the CC a list of program activities planned for the upcoming year prior to the December Board Meeting. Program Activities must follow the VGFOA By-laws and Policies. All events where Continued Professional Education Credits (CPEs) are issued must be approved in advance by the Executive Secretary and must adhere to the prescribed record-keeping requirements as set forth by the Virginia Board of Accountancy. Each RC will be responsible for distributing CPE letters at the conclusion of the event.

Each region should monitor the success of events by providing participants an event evaluation. The RC, with the assistance of the steering committee, should tally and report the outcome of such evaluations to the CC and the members of the steering committee.

Financial Activities (see also Section VI Financial Policies and Procedures for additional details)

Prior to the December Executive Board meeting each RC will submit to the CC an annual budget, detailing anticipated revenues and expenditures which relate to the program activities planned for the upcoming year.

All monies received for activities conducted in each region will accrue to the VGFOA and must be deposited into VGFOA controlled bank account in accordance with the Receipts Policy.

All expenditures for RO must be approved by the CC. The CC will forward expenditures to the VGFOA Treasurer for approval, and the Executive Secretary for payment. The RC must ensure that all monies are accounted for and that source documents are available for audit. Contracts for events must be approved by the CC. All monies disbursed must be in accordance with the approved regional budget.

Use of the VGFOA credit card will require approval of the CC, who will request approval from the Treasurer. The CC will coordinate with the Executive Secretary to supply the credit card information to the vendor.

Each region shall be authorized to grant up to (2) two free registrations per event at the discretion of the RC, to be used by the RC or members of the steering committee. It will be the RC's responsibility to provide the Executive Secretary the names of the free registrants for each event.

Superseded

## Chapter 20 - Standards Setting Committee

Purpose: to remain apprised of activities of standard setting authorities (e.g., GASB) that may impact governmental entities. Conduct research to enable VGFOA to formulate a position on standards and to support formulation of education and communication strategies to best inform members in a timely manner.

Updates shall be performed as needed in order to best apprise members of standard setting body actions (e.g., GASB, GFOA, etc.).

Work closely with the Education Committee to design course offerings and or conference session topics that will orient members to proposed changes in standards and prepare them for implementation of the changes.

Review Exposure Drafts and formulate an official VGFOA response to those by the comment deadline. Any VGFOA official response should be prepared and routed to the full Executive Board for input then sent under the signature of the President.

Superseded

## Chapter 21 – Special Committees

Special Committees may be on-going and/or formulated by the President as needed.

**Nominating Committee** – appointed by the President, chaired by the immediate Past President. Formulates slate of nominees for positions on the Executive Board.

**By-Laws Review Committee** – appointed by the President, chaired by the immediate Past President. Includes at least two other Board members. Annually reviews and proposes recommended changes to Articles of Incorporation, By-Laws and Policies and Procedures. Ensures consistency among these documents.

**Audit Committee** – chaired by the President, and including the President-Elect and immediate Past President. Annually reviews the results of the audit prior to the report going to the full Board.

Superseded

## Chapter 22 - Collaborating Organizations

The VGFOA recognizes that it is a value to its membership to encourage and solicit educational and other informational items from other organizations; it has provided collaborative opportunities for such organizations to provide information to the VGFOA.

The following organizations have been identified as collaborative organizations:

Treasurer's Association of Virginia  
Association for Governmental Accountants, Virginia Chapter  
Local Government Auditors Association  
Virginia Society of Certified Public Accountants  
Virginia Association of School Business Officials  
Virginia Association of Counties  
Virginia Municipal League  
Virginia First Cities

Reciprocal member recognition shall be given to the Treasurer's Association of Virginia which shall entitle such members to receive information on conferences and educational training.

Superseded

**Superseded**

**Section VI – Financial Policies  
and Procedures**

## Chapter 23 - Financial Policies and Procedures

### Code of Ethics

A code of ethics shall be followed which defaults to the current GFOA Code of Ethics.

### Internal Controls

The VGFOA is a small organization that is primarily volunteer-based except for the Executive Secretary and Educational Services Provider. Board members are not in close proximity to one another, therefore, the internal controls noted in this policy are best attempts to mitigate risk given the size and regional dispersion of the organization.

### Budget

By December 1, each committee chair and the Executive Secretary shall submit budget requests for the next fiscal year to the Treasurer.

By the December Board meeting, the Treasurer shall prepare a draft balanced budget for the next fiscal year.

These are the financials goals for the budget:

- Positive conference and educational course margins
- Projected year-end net assets be at least 15% of total projected revenues

A budget shall be prepared for each conference and educational session to reflect expected revenues, expenses and net income. Assumptions used to determine expenditure budgets for contracted services, conference and education training costs, awards and scholarships and other committee needs should be documented.

The Executive Board shall adopt a balanced budget for the upcoming fiscal year by December 31<sup>st</sup>.

During the fiscal year, the President may approve a transfer or amendment of the budget up to \$10,000 to fund expenditures that were not budgeted or line items that will go over budget. Transfers/amendments greater than \$10,000 require Board approval.

A periodic budget review will be conducted by the Treasurer as part of the regular financial reporting of the organization.

## Receipts

All receipts shall be recorded in a cash receipt log by payee, date, account code and dollar amount.

Deposits shall be prepared in a timely manner and made at the bank within 5 business days of receipt.

If a check is returned for insufficient funds, services related to such checks will be placed on hold until a new check is received and properly processed by the VGFOA. The payee of a returned check must pay the VGFOA to cover the bank fee for a returned check plus \$15.

Cash received should be acknowledged by the Executive Secretary including the date, amount received, payer, person accepting payment and purpose.

All money received for Conference Sponsorships shall be paid directly to the VGFOA, which will then offset the cost of the event.

All Regional Organization expenses sponsored by Associate Members should be paid directly by the sponsor. The VGFOA will not accept money directly from Associate Members for Regional Organization Sponsorships.

## Collections Policy

Members are billed annually for their membership dues. See Membership Chapter for more details. A listing of detailed accounts receivable balances shall be provided to the Treasurer monthly.

## VGFOA Membership Refund/Cancellation Policy

The Virginia Government Finance Officers Association (VGFOA) reserves the right to refuse/cancel a membership in the VGFOA.

If VGFOA refuses a new or renewing membership, registrants will be given a refund.

### Membership Cancellation by Participant

Membership cancellations received within 7 days of registration may be eligible to receive a full refund.

Cancellations received after the stated deadline will not be eligible for a refund.

Cancellations will be accepted via phone, fax or e-mail, and must be received by the stated cancellation deadline.

All benefits and incentives received from membership will be cancelled by the VGFOA.

All refund requests must be made by the member or credit card holder.



Refund requests must include the name of the member and/or transaction number.

Refunds will be credited to the original credit card used for payment.

These policies apply to all VGFOA memberships.

### **VGFOA Event Refund/Cancellation Policy**

#### Event Cancellation by Sponsor

The Virginia Government Finance Officers Association (VGFOA) reserves the right to cancel an event due to low enrollment or other circumstances which would make the event non-viable.

If VGFOA cancels an event, registrants will be given a full refund.

Should circumstances arise that result in the postponement of an event, registrants will have the option to either receive a full refund or transfer registration to the same event at a future date.

#### Registration Cancellation by Participant

Unless specifically stated on registration materials, the deadline to receive a refund for registration is 7 business days before the event.

Registration cancellations received prior to the deadline may be eligible to receive a refund.

Cancellations received after the stated deadline will not be eligible for a refund.

Refunds will not be available for registrants who choose not to attend an event.

Cancellations will be accepted via phone, fax or e-mail, and must be received by the stated cancellation deadline.

All refund requests must be made by the attendee or credit card holder.

Refund requests must include the name of the attendee and/or transaction number.

Refunds will be credited to the original credit card used for payment.

These policies apply to all VGFOA Events unless otherwise noted in the corresponding event materials. Individual event information should be read thoroughly.

### **Purchasing and Disbursements**

## Disbursements

An original vendor invoice shall be submitted prior to disbursement of funds. The invoice should contain sufficient detailed information to satisfy the VGFOA records as to the purpose of the expenditure. Disbursements shall be approved by the appropriate committee chair and the Treasurer with payment processed by the Executive Secretary. Request for payment along with supporting materials shall be communicated to the Treasurer via e-mail, with written authorization provided by the Treasurer prior to the disbursement of funds. In the absence or unavailability of the Treasurer, the President shall make such approval. In the event the Treasurer is seeking reimbursement, the President shall approve. In the event the President is seeking reimbursement and the Treasurer is unavailable, the President-Elect shall approve. All reimbursements shall be approved by someone other than the requesting individual.

All checks for more than \$5,000 require both the Treasurer's and President's written approval prior to disbursement.

All disbursements shall be logged in a cash disbursement journal, recording payee, date, description of good/service, dollar amount and account code.

The Treasurer shall review supporting documentation for expenditure transactions throughout the year. The Treasurer will also review a detailed list of disbursements each month.

## **Reward Points Accumulated from VGFOA Purchases**

### Wells Fargo Debit Card

The VGFOA will accrue points for use of the Wells Fargo Debit Card. These points are to be used solely for the benefit of the VGFOA. A record of points awarded and points redeemed shall be maintained by the Executive Secretary. The Executive Secretary will try to use points for gift cards that can be redeemed for board dinners, or speaker gifts, or other items that could offset normal operating costs. Redemptions should be discussed with the appropriate committee chair or officer, and approved by the Treasurer.

### Hilton Honors Program and Omni Loyalty Programs

The VGFOA will accrue points in the Hilton Honors and the Omni Loyalty programs when hosting conferences at the respective hotels or during Board travel. These points are to be used solely for VGFOA Board travel. A record of points awarded and points redeemed shall be maintained by the Executive Secretary.

## Reimbursements

From time to time, the VGFOA may need to reimburse an individual for a purchase or expense rather than paying for the item directly. In such cases, the VGFOA shall still be presented with a detailed vendor invoice indicating the vendor, date of purchase, item or service purchased and the amount. In the event of meals, a detailed receipt should be

presented and it should list the parties who participated in the meal and the business purpose.

### Procurement

The VGFOA is not bound by Virginia Public Procurement. However, given the leadership role played by the organization in government finance, VGFOA shall follow prudent competitive purchasing processes. Particularly where contracted services are concerned, the VGFOA should follow competitive procurement practices. This would include services such as administrative, educational, audit, and banking services. For goods, the VGFOA should perform price comparison using judgment and based on the cost of the item to be acquired.

### Contracts

Written contracts should be used for contracted services such as conferences, audit, executive secretary, educational and banking services. The contract negotiation process should be led by the officer or board member most responsible for arranging the service. Contracts terms, including renewals, should not extend beyond a five-year period. Prior to approval, contracts should be reviewed by legal counsel as considered necessary. Contracts should be made available for review by the Executive Board and signed by the President.

### Debit Card

The President and Executive Secretary are authorized to use the VGFOA Debit Card. When practical, the appropriate committee chair, Treasurer and/or President must approve the expenditure prior to the use of the card. Detailed receipts must be obtained for all card charges. These should be submitted to the Executive Secretary as soon as possible.

To mitigate misuse or theft risk, for credit card or procurement card transactions, card constraints should limit the amount of allowable daily purchases. A limit of \$500 shall be placed on daily cash withdrawal.

Card statements shall be reviewed by the Executive Secretary and matched to detailed receipts to verify that the amounts are accurate and to check for errors. The monthly statement shall be reviewed by the Treasurer, and the front of the statement shall be signed to indicate approval of transactions. For any transactions without proper receipt, the individual responsible for the transaction shall document the purpose of the purchase. This shall be approved by both the Executive Secretary and the Treasurer. Any unapproved purchasing card transactions shall be reimbursed by the individual making the charge.

### Debit Card Usage Policy

The Executive Secretary will maintain two debit cards, one card in the name of the Executive Secretary, and one in the name of VGFOA. The debit card in the name of the VGFOA is only to be used by the Executive Secretary and members of the executive board as needed for approved expenditures. The debit card in the name of the

Executive Secretary may be used by individuals as authorized by the Executive Secretary.

For vendors doing repeat, or ongoing, business with VGFOA or one of its regional organizations, the Executive Secretary will provide card information directly to the vendor so that it can be retained on file, as appropriate. The Executive Secretary will keep a record of vendors who keep the debit card information on file;

For VGFOA members transacting business with vendors who don't keep the card information on file, VGFOA members should either

- Request an invoice be sent to the Executive Secretary, or
- Request that the Executive Secretary provide debit card information directly to the vendor; with the committee chair (as appropriate) and Treasurer approving payment in advance.

All receipts should be forwarded to the Executive Secretary for processing. Prior to paying debit card bills, the Executive Secretary will obtain approval from VGFOA's Treasurer.

#### Bank Account

The Treasurer and Executive Secretary shall have electronic access to the VGFOA bank account. The Treasurer shall periodically access each bank account to review the activity during the month and at month end. Other individuals may have access upon written approval of both the Treasurer and Executive Secretary.

#### Bank Reconciliations

Monthly bank reconciliations shall be prepared by the Executive Secretary by the 10th business day of the following month and are reviewed and approved by the Treasurer as indicated by e-mail approval.

#### Investments

Investment decisions of the VGFOA shall be made by the Executive Secretary with approval by the Treasurer. Such decisions shall take into consideration the current and upcoming budget as well as VGFOA's cash flow requirements.

#### Permitted Investments

All investments shall be made within prescribed limits of the Code of Virginia as it pertains to local governments.

Investments will be limited to the following:

- Money market accounts
- Bank certificates of deposit not to exceed 5 year maturities

The total amount invested in any bank may not exceed FDIC insurance limits.

In recognition of its fiduciary role in the management of all public funds entrusted to its care, it shall be the policy of the VGFOA that all deposit and investment balances be invested with the same care, skill, prudence and diligence that a prudent and knowledgeable person would exercise when undertaking an enterprise of like character and aims under circumstances prevailing at that time.

#### Investment – Objectives

Safety - the safeguarding of principal shall be the foremost objective of the investment program by mitigating credit risk and interest rate risk with all other objectives subordinated to the attainment of this objective.

Liquidity - the investment portfolio shall be managed at all times with sufficient liquidity to meet all daily and seasonal needs, as well as special projects and other operational requirements either known or which might be reasonably anticipated.

#### Fund Balance

The projected year-end fund balance shall be a minimum of 15% of total projected revenues. Should the fund balance fall below this level, the VGFOA will restore its fund balance to this level within a five-year period.

Superseded

### Periodic Reporting by the Treasurer

At each Board meeting, a summary year-to-date report for the most recently completed month/quarter shall be presented to, and accepted by, the Board. These financial reports shall include the following information:

- Balance Sheet
- Detail Accounts Receivable listing
- Year-to-date Income Statement with actual revenues and expenditures compared to budgetary balances as well as projection by budget area through fiscal year-end.
- Net revenue and expense summaries for each educational training session and conference held since the previous Board meeting.

Non-year-end financial reports shall be prepared on a cash basis.

### Accounting System

The VGFOA owns an accounting software which is used for periodic reporting by the Treasurer and for budget purposes. The Executive Secretary may utilize an accounting system of its choosing, such system to interface with the Association's system.

### Contributions

The VGFOA may be solicited for contributions to various causes that promote governmental financial standards, education and practices. Contributions shall be approved by majority vote of the Board, preferably through adoption in the annual budget.

### Record Retention

All record retention guidelines of the Library of Virginia shall be followed.

Records to be permanently retained shall include minutes of board meetings, by-laws, IRS filings, audit reports, adopted budgets, certificates of insurance and other documents deemed appropriate.

Critical records are deemed to be general ledger records of revenues and disbursements and membership lists. The authorization received from the appropriate committee chair and Treasurer indicating approval for disbursements shall be maintained in supporting documentation records for check disbursements.

Permanent and critical records shall be secured in a fire-proof location in the offices of the Executive Secretary with back-up of such records at an off-site location. Electronic records shall be backed up offsite on a daily basis.

### Business Continuity Policy

The VGFOA shall have adequate business continuity plans in place to ensure continuation of operations in the event of an emergency. Service providers are asked to have such plans in place as well. The VGFOA President shall oversee this process.

**Superseded**

## Chapter 24 – Travel and Expenditure Policies

### Board Travel

Board Meetings - VGFOA shall provide lodging and reasonable meal costs for Executive Board members, the Executive Secretary and other staff serving VGFOA. Board members are not reimbursed by the VGFOA for mileage to/from the meeting or meals consumed en route.

Conferences – VGFOA provides one night of hotel accommodations to Board members. For any board member subject to a travel restriction, the Board may authorize additional room nights, subject to funding availability.

VGFOA does not reimburse or otherwise pay expenses for non-board members to attend Board meetings or events, except for the Executive Secretary and staff serving VGFOA. Guests attending VGFOA Board events shall pay their own costs. The VGFOA Board may determine a pre-arranged flat fee for guests to attend a particular function.

Contingent upon funding availability, the President and/or President-elect may be reimbursed for costs associated with business meetings that they may need to conduct on behalf of the VGFOA with such costs not exceeding IRS allowable per diems for lodging and meals and IRS mileage reimbursement rate.

Other costs, including mileage, incidentals and other non-Board related meals shall be borne by the Board member with the desire that each Board member's governmental entity provide such reimbursement as would pertain to any other governmental travel for educational training or business.

Other reimbursable Board travel costs are as follows:

- To ensure representation at the Government Finance Officers Association's annual national conference, the VGFOA will reimburse up to \$1,000 of documented expenses for the President, President-elect and immediate Past-President to attend the conference. Adequate documentation must be provided to the Executive Secretary to verify the reimbursement requested
- If appearing on behalf of the VGFOA to testify, make a presentation or otherwise represent the VGFOA, when required or authorized by the Executive Board, then VGFOA shall reimburse meals, lodging and mileage at the allowable IRS per diem reimbursable thresholds.
- Upon request, mileage reimbursement to support appearance by a representative of the VGFOA to present GFOA Certificate of Achievements to localities requesting presentation.

### Executive Secretary Reimbursable Expenditures

Reimbursable expenses for attendance at VGFOA Conferences and Board meetings shall include, in addition to any other defined in the contract:



All lodging and meals costs at conferences for two administrative staff, and one staff member attending board meetings outside the Richmond area. For board meetings in the Richmond area, no travel costs will be provided.

### Conference Related Expenditures

#### Speaker travel

Reimbursable expenses for conferences and training speakers are as follows:

- If the speaker is an associate member or non-member/non-governmental employee, then no reimbursement will be provided unless otherwise approved by the Executive Board and/or addressed in another policy section (e.g., vendor relations).
- If the speaker is a full active member, then a free registration shall be permitted
- If the speaker is not a member, but is a governmental employee, then a free registration is permitted, and, if requested by the speaker, one night's hotel lodging shall be permitted.
- For keynote speakers, accommodations can be made for one night's lodging and reasonable travel reimbursement if requested by the speaker.
- "Reasonable" travel costs may include airfare if requested by a speaker who travels further than (define specifically) or mileage reimbursement for a speaker who drives. The speaker's meals should be covered during the VGFOA conference or by the VGFOA if the speaker attends a Board dinner, unless covered by an associate member.

Approval for expenses related to travel of speakers to a VGFOA conference shall be made in advance by the Conferences Committee Chair, subject to funding availability.

#### Board Lodging – Virginia Beach

The Executive Secretary, at the direction of the Conferences Committee Chair shall present the Virginia Beach hotel coordinator with a listing of Board member names with the request that Board members be given first consideration for ocean front/ocean view rooms. Board members should not contact hotel staff directly with this request.

#### Comped Rooms

Any rooms "comped" as part of contracts with hotels may only be used for VGFOA board members and speakers during the days of the conference.

#### Committee Member Lodging

Subject to approval in the conference budget and upon request of the appropriate committee chair, VGFOA shall provide lodging for members of the Conference and Associate Member Services Committees for the spring and fall conferences.

#### Past President Conference Expenses

VGFOA waives the conference registration fee to the Fall Conference for all Past Presidents. It is not the policy of the VGFOA to pay Past Presidents' hotel costs at conferences. Doing so shall require approval by the Board. (It should be noted that the VGFOA did this as a special occasion for the VGFOA 40<sup>th</sup> anniversary.)

#### Education Course Related

Upon request, mileage shall be reimbursed for speakers at VGFOA courses using the IRS mileage reimbursement rate.

Other costs incurred by speakers may be reimbursed at the discretion of the Education – Services Provider. Such reimbursements should be accompanied by detailed receipts and justification of the need for reimbursement. Examples include speaker fee, printing/copying materials, lodging or meals.

Localities that provide their training facility to the VGFOA free of charge to host a class and localities that furnish an instructor for VGFOA courses shall each be provided two free registration at that class or future classes in appreciation for providing the training facility/instructional resources. The value of each of the registrations provided should not exceed the value of the course hosted/instructed.

#### Regional Organizations Financial Policies

##### Funding Carry Forward

Regional organizations are permitted to carry forward unspent revenues from one year to the next. At the end of every year, an evaluation of regional organization revenues and expenditures should be made. To the extent net revenues remained after deducting expenses not covered by the VGFOA allotted amount, funding may be carried forward subject to Board approval. In no event will the funding provided through the VGFOA's budget be carried forward.

##### Expenditure Approval

Expenditures of the regional organizations must be approved by the Regional Organization Chair and by the Regional Organizations Board Chair before being processed. Upon approval, authorized expenditures of regional organizations will be processed following normal VGFOA policies and procedures.